

J. MARTIN ARMSTRONG

President



Martin Armstrong is the President and a principal owner of Armstrong & Associates Insurance Services. Martin began his career in the insurance industry in 1983 offering Crop Insurance to local farmers in Yolo County, California. Seeing his clients' need for a full-service agent, Martin expanded into Property & Casualty insurance products. In 1992, Martin joined the George Petersen Insurance Agency as a partner to provide his clients with back office support and additional insurance options. In 2004 Martin along with three partners purchased the Sacramento and Woodland offices of George Petersen and launched Armstrong & Associates Insurance Services. Martin and his partners built Armstrong & Associates from an original staff of nine to 75 employees (and growing) serving over 500 businesses and thousands of individual clients throughout the state of California and around the country.

Over the years Martin and his partners added Personal Lines and Employee Benefits services to bring a complete "One Point of Service" solution to Armstrong's ever growing client-base. Armstrong & Associates was one of the first and only agencies in California to offer clients free value added services like Safety Meetings, Claims Mitigation, Mapping, and Employee Benefits Administration. These services along with Martin's employee friendly and client-first attitude have made Armstrong one of the fastest growing commercial insurance agencies in Northern California.

Martin is an active member of the Community Church in Davis. He has coached both soccer and hockey in his community and as an avid Sacramento King's fan. Outside the office Martin is very involved with his family and is developing a 600 acre almond and olive ranch and vineyard event center in the Capay Valley. Martin lives in Davis with his wife where they enjoy being grandparents to their four grandchildren.

Martin cares deeply about his employees and his clients. He is your professional insurance partner.



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